

Champions OF CHANGE

2021
ANNUAL REPORT

United
Way



United Way of Hall County



LETTER FROM THE 2021 BOARD CHAIR

Those who came of age during the era of Dr. Martin Luther King, Jr. may recall his reference to The Beloved Community. Philosopher and theologian, Josiah Royce is believed to have coined this term, but King popularized it and Dr. Author Wright made sure it would survive the test of time when he committed all 25 principals in his book by the same name. When I look back on the 2021 year, I realized how closely the United Way Hall County's work is aligned with so many of these principles.

Build Increasing Levels Of Trust And Work To Avoid Fear Of Difference And Others

When our President and CEO, Jessica Dudley, learned about the decades long effort to revitalize the community's oldest standing African American school, EE Butler Center, she quietly volunteered her time with Newtown Florist Club to champion this effort – sometimes carrying her two young children in tow. Aware that United Way of Hall County had struggled over the years to connect with the African American residents, Jessica continued to show-up, listen and be of service in the way that was appreciated and respected. She is relentless in her efforts to make sure that the United Way Board looks like the community we service and that the voice of each and every member is heard. Her willingness to listen, learn newly and release old assumptions is paving the way for a more representative United Way.

Unyielding Persistence And Unwavering Commitment To Justice

It would have been so easy to step over this taboo issue, but the staff, board and volunteers of United Way Hall County continue to pave the way for social justice. In partnership with former Gainesville City School Superintendent, Merrienne Dyer and her colleagues from Scholastics, the United Way Hall County has supported a number of community workshops to address the issue of unconscious bias. Professionals from throughout the community have participated in these sessions and walked away better equipped to challenge their own assumptions. I also had the pleasure of working with a group of volunteers to launch a book-video-podcast club called COMMUNITY Conversations that is design to enhance our community's understanding of matters related to diversity, equity and inclusion. United Way Hall County crushes taboos and fosters understanding.

Rightously Opposes And Takes Direct Action Against Poverty, Hunger And Homelessness

Travel to any large American city and you will likely see residents stepping over sleeping bodies or trying to avoid eye contact with those who are most in need. At United Way Hall County, we refuse to look away. Instead, dozens of volunteers joined staff to create and install Giving Pantries filled with books and the Compass Center continues to triage homeless and precariously housed individuals and families every day of the week by connecting them with food pantries, shelters and other community resources.

Acknowledges conflict or pain in order to work on difficult issues

Say the word, "suicide" and you are likely to clear a room. United Way Hall County remains committed to partner with the Northeast Georgia Health System, Forum Communications and other organizations to combat the stigma associated with mental health, behavioral health and substance abuse. Every year, some 65 of Hall County family, friends and neighbors intentionally take their lives and another 95 depart this earth following a drug overdose. Through its Mental Health Justice Program, the United Way Hall County partners with Cresssind Community Fund, Jackson EMC, WellRoot and others to support an 8-hour Mental Health First Aid course. To date, the program has trained over 200 members of our community to recognize signs of distress and know what resources to tap in to and what actions to take to keep our family, friends and neighbors safe and sound. United Way Hall County walks towards the pain and confronts it.

Advocates thoroughgoing, extensive neighborhood revitalization without displacement

Working side-by-side with the Salvation Army and Gainesville Parks and Recreation, our President and CEO submitted a powerful application to create a soccer field in an area adjacent to Queen City parkway that had seen better days. Knowing how important play is in the life of young children and adults alike, Jessica used her collaboration skills to set the wheels in motion to revitalize this space. Stay tuned for updates in 2022.

It has been my pleasure to serve as chairman of the United Way Hall County. It is my greatest hope that we continue to fulfil Dr. King's promise of The Beloved Community.

Phillippa Lewis Moss

Director, Gainesville-Hall County Community Services, City of Gainesville
Chair, 2021 Board of Directors



UNITED WAY LEADERSHIP

This year United Way of Hall County's tremendous Board of Directors and volunteer leadership have spearheaded the organization's efforts to unite the people, organizations, and resources needed to improve lives in our community.

2021 BOARD OF DIRECTORS

Phillippa Lewis Moss

Chair

Elisabeth Baldwin

Immediate Past Chair

Sarah Bell

One Hall

Jennifer Loggins

Audit

Jay Parrish

Chair-Elect

Kingsley Peeples

Treasurer

Juli Clay

Ethics

Bethany Magnus

Community Investment

Rachel Bahin

Elisabeth Baldwin

Sarah Bell

Phil Bonelli

Bonner Burton

Maria Calkins

Juli Clay

Liz Coates

Priscilla Collins

Andrew Davenport

Tamara Etterling

Sharon Holt

Tommy Howard

Logan Jones

Jennifer Loggins

Bethany Magnus

Christy Moore

Phillippa Lewis Moss

Melissa Nolan

Tate O'Rouke

Jay Parrish

Kingsley Peeples

Beau Sheppard

Anne Skleder

David Stevens

Amy Whitley

Erin Williamson

Trey Wood

Jessica Dudley, *Ex-Officio*

VOLUNTEER LEADERSHIP

GOVERNANCE & PERSONNEL

Jay Parrish, Chair

Bonner Burton

Tommy Howard

Melissa Nolan

Anthony Knuckles

ETHICS

Juli Clay, Chair

Rachel Bahin

David Stevens

FINANCE

Kingsley Peeples, Chair

Phillippa Lewis Moss

Jennifer Loggins

Trey Wood

Andrew Beauchamp

Michele Puicci

COMMUNITY INVESTMENT

Bethany Magnus, Chair

Sarah Bell

Bonner Burton

Priscilla Collins

Sharon Holt

Jay Parrish

Tate O'Rouke

Anne Skleder

Beau Sheppard

Tommy Howard

AUDIT

Jennifer Loggins, Chair

Phil Bonelli

Andrew Davenport

David Stevens

RESOURCE DEVELOPMENT

Elisabeth Baldwin

Tate O'Rouke

Amy Whitley

Dan Carey

Kelly Lee

RK Whitehead

Philip Wilheit

ONE HALL

Sarah Bell, Chair

Rachel Bahin

Maria Calkins

Liz Coates

Tamara Etterling

Brandon Evans

Christy Moore

ONE HALL UNITED AGAINST POVERTY

One Hall: United Against Poverty began in 2017 when United Way of Hall County conducted a Community Gaps Analysis, bringing together 250 community members to identify and discuss not only the strengths but also the deficiencies of our community. With this research, they were able to develop a “Community Game Plan”, which has become the heartbeat of One Hall and their actions to address poverty from a strategic level. One Hall meetings are community-driven conversations held to align community goals and create an actionable plan to tackle to root cause of poverty.

One Hall consists of 6 focus areas that meet monthly: **Health, Education, Financial Stability, Mental & Behavioral Health, and Advocates for Diversity, Equity & Inclusion.** These meetings provide an open, public forum for participants, including a cross-section of residents, community leaders, and subject matter experts to join the conversation.

ONE HALL LEADERSHIP

ONE HALL CHAIR

Sarah Bell

EDUCATION

Dr. Merrienne Dyer & Karen Borders

FINANCIAL STABILITY

Duane Schlereth & Beth Brown

MENTAL & BEHAVIORAL HEALTH

Dr. Monica Newton & Reese Daniel

HEALTH

Liz Coates & Jamie Reynolds

ADVOCATES FOR DIVERSITY, EQUITY & INCLUSION

Phillippa Lewis Moss



2021 IMPACT REPORT

215

Active One Hall members
advocating for the community



Developed a Jobs and Job Training
Newsletter that is sent to over 200 people bi-
monthly and a Hall County Resource
Newsletter that is sent to 450 people monthly



175

Individuals & families connected with resources
and support as it relates to mental health
through the Mental Health Justice Program in
collaboration with the Gainesville City Police
Department



Ben Nemtin "Building Resilience" workshop
promoted to community through Reach Out,
with 350+ requests for curriculum and
countless impacted by Nemtin's message.



900

Literacy kits distributed to low-income
families that contained literacy and
community resource information as well
as children's books



Community members trained in
Mental Health First Aid, with a goal of
training 500 by the end of 2022

260



3

New "Giving Pantries and Libraries"
placed out in the community that will
increase access to food, books and other
essentials





Read Learn Succeed

70% of children entering kindergarten in our community are not demonstrating reading readiness. That's one of the many reasons why our Read Learn Succeed Program is so focused on the importance of reading from birth to help children achieve success in early childhood literacy and beyond. Through this program over 20,426 books have been given to Longstreet Clinic's Reach Out and Read initiative which provides pediatric patients with a language and age-appropriate book at every well visit from 6 months to 5 years old.

The Compass Center

The Compass Center is a community resource center helping individuals and families navigate existing services and providers throughout Gainesville and Hall County. **In 2021, The Compass Center assisted over 1,500 clients with needs such as rent and utility assistance, shelter, healthcare, employment, transportation and much more.** The center also distributed hygiene kits, blessing bottles, and backpacks of school supplies that were assembled by volunteers from local companies and organizations.



Dinner From the Farm

We enjoyed a night of celebrating and showing appreciation for our Leadership Giving Circle donors with our annual Dinner From the Farm event. **This year's Leadership Giving Circle, which consists of supporters who gave \$1,000 or more, pledged \$534,542 during the 2021 Campaign.**



Week of Caring

Over 100 volunteers from 17 companies and organizations celebrated our 2nd Annual Week of Caring by tackling various service projects throughout the community. 16 hands-on service projects were completed, providing much-needed help to 10 local non-profit organizations. Some projects included packing food boxes at Georgia Mountain Food Bank, refreshing the landscaping at Sisu, painting at the Salvation Army, delivering food for Meals on Wheels, and serving lunch at Good News at Noon. **Additionally, 270 hygiene kits and snack bags were assembled.** The Week of Caring shows that we can maximize our impact when people come together and Live United.

HEALTH



Socioeconomic factors such as income, wealth and education are fundamental causes of a wide range of health outcomes. **Children in poor families are approximately 4x as likely to be in poor or fair health as children in families with incomes at or above 400% of the poverty level.**

When it comes to accessing health services, a person's zip code, standing in life, job and financial status should not serve as a harsh barrier to quality healthcare. Yet for many, this is a daily reality.

We strive to make it easier for families and individuals to receive quality health care, access to needed prescriptions, mental health counseling, substance abuse treatment, access to nutritious foods, and more. **Our aspiration is that all residents of Hall County are healthy and safe.**

EDUCATION



Many Hall County children lack the support needed to strengthen their literacy, stay on track in school, graduate high school and find a career.

Even more astounding, **70% of Hall County children entering kindergarten are not demonstrating reading readiness.** These children are at risk of being left behind throughout school and life.

United Way of Hall County is working to ensure every child gets a strong start in life by providing access to needed resources. **Our aspiration is that all residents of Hall County will have opportunities to learn in order to help them achieve their potential.**

FINANCIAL STABILITY



For too many families, the cost of living outpaces what they earn. **Over 54% of Hall County families face barriers to self-sufficiency.** These are Hall County residents that live in poverty or barely above.

Many households are one paycheck away from being forced to make impossible choices. When funds run short, families must decide between paying for things like quality childcare and rent, electricity and food, filling a gas tank or a needed medical prescription.

Our aspiration is that all residents of Hall County have opportunities to meet their basic needs and achieve self-sufficiency.

Programs Funded

Brenau University

Brenau Center for Counseling & Psychological Services

Center Point GA

Wilheit Services

The Children's Center for Hope & Healing

Pathfinder

Edmondson Telford Child Advocacy Center

Forensic Services & Training, Child Abuse & Neglect

Gateway Domestic Violence Center

Comprehensive Support for Domestic Violence

Survivors

Georgia Healthy Family Alliance

Gainesville Strike Force

Good News Clinics

Sam Poole Medical Clinic

Good News Clinics

Counseling and Mental Health Services

Good News Clinics

Green Warren Dental Clinic

Hall-Dawson CASA Program

Advocacy

Rape Response

Survivor Services

Sisu of Georgia

Health Services

Programs Funded

Boys and Girls Clubs of Lanier

Success Academy

Brenau University

RISE Summer Program

Center Point GA

Pregnant & Parenting Support & Education

Gainesville/Hall Alliance for Literacy

Adult Basic Literacy

Goodwill of North Georgia

Workforce Development for Young Adults

Junior Achievement of Georgia

JA Biz Town & Finance Park

The Educational Foundation & Museum of

Beulah Rucker

Empowering through Mentoring, Education,
& Networking

Programs Funded

Family Promise of Hall County

Homestead

Good News at Noon

Transitional Housing & Restoration Program for

Homeless Women

North Georgia Works!

Resident Substance Abuse Screenings and Tracking

Program

Rainbow Children's Home

Beyond the Basics

Sisu of Georgia

Financial Assistance to Families

Society of St. Vincent de Paul Georgia

St. Michael Conference

The Salvation Army Gainesville

The Lodge Emergency Shelter

The Salvation Army Gainesville

Social Services Program

AWARDS & RECOGNITION

United Way of Hall County knows that we are stronger together, and that it takes passionate community champions working toward shared goals to address our community's most daunting needs. Together we can create pathways out of poverty and not only change lives, but change what's possible.



AUSTIN EDMONDSON

Each year, the Give Award is presented to an individual or group for instilling a giving spirit in our community. This year, we recognize Austin Edmondson, an individual who truly believes in Living United. He has worked tirelessly over the years to spread the work of United Way of Hall County and gain participation in the Annual Campaign. As a founding member of the Alexis de Tocqueville Society in 1995, Austin volunteered to be the first member and enthusiastically stepped into the role of chairman of the new society. By 2002, under his leadership, 28 members had been recruited resulting in \$1,280,000 in donations to make Hall County a stronger, safer and healthier community.



REV. ROSE JOHNSON & THE NEWTOWN FLORISTS

This award is given to an individual or group who strives to represent those in our community who often don't have a voice. This year's recipient is Rev. Rose Johnson and the Newtown Florists for leading advocacy efforts across our community. They have organized community-wide discussions with law enforcement, the judicial system, our faith-based community, and civic organizations. They advocated for the renovations of the EE Butler Center and affordable housing, supported the development of the black-owned businesses directory, and created an African American health disparities committee, and that is just to name a few.



THE WISDOM KEEPERS

Each year, the Volunteer Award is presented to an individual or group for going above and beyond in volunteer service. The Wisdom Keepers are a shining example and inspiration for how to live a life devoted to philanthropy. From building Giving Pantries, organizing food drives, advocating for affordable housing, co-chairing the One Hall Financial Stability committee, helping answer Compass Center calls, leading a Reach out and Write initiative, and working to ensure that we are an age-friendly community - their service has made an enormous impact in our community.



PUBLIX SUPER MARKETS

The Chairman's Award is given to a company or organization that demonstrates high campaign excellence and whose support extends far beyond the Annual Campaign. This year we recognize Publix Super Markets for their long standing partnership and continued leadership at United Way. Not only does Publix remain our number one campaign in employee giving and company match, they also are working hard to ensure that kids have what they need to be successful in school. This year Publix has committed \$30,000 in school supplies. Their generosity has allowed us to partner with Gainesville City and Hall County School Systems to ensure their students have what they need to be successful.

TOP 10 COMPANY CAMPAIGNS

Publix Super Markets

\$252,744

Northeast Georgia Health System

\$103,750

Fieldale Farms

\$66,140

Conditioned Air Systems

\$65,446

Hall County Schools

\$53,419

Wilheit Packaging

\$48,027

Gainesville City Schools

\$46,115

Truist

\$37,791

Quick Trip

\$24,063

United Community Bank

\$23,688

HOSCH CORPORATE GIVING SOCIETY

Named in honor of United Way of Hall County's founding board chair, Lester Hosch, members of Hosch Corporate Giving Society are companies that give an employee match or corporate gift of \$2,000 or more.

ABB	Publix Super Markets
Conditioned Air Systems	The Longstreet Clinic
Fieldale Farms	Truist
Harris Products Group	United Community Bank
Jackson Electric Corp.	Whitehead Die Casting
Northeast Georgia Health System	Wilheit Packaging

EMPLOYEE GIVING CAMPAIGNS (\$5,000+)

Thank you to the Hall County employers and employees who give so generously to support our community through workplace giving. Campaigns listed below represent employee giving levels from \$252,000 to \$5,000 and were received January 1, 2021 - December 31, 2021.

ABB	Publix Super Markets
Bank of America	Quick Trip
Bates, Carter & Co.	Regions Bank
Boehringer Ingelheim	Rushton & Co.
Brenau University	Stewart, Melvin & Frost
Carroll Daniel Construction	The Longstreet Clinic
Conditioned Air Systems	The Norton Agency
Fieldale Farms	Truist
Gainesville City Schools	Turner Wood & Smith
Gold Creek Foods	United Community Bank
Hall County Schools	Whitehead Die Casting
Jackson EMC	Wilheit Packaging Material
Kroger	ZF Gainesville
Peach State Bank & Trust	

LEADERSHIP GIVING CIRCLE

The United Way of Hall County Leadership Giving Circle is a group of business and community leaders who exemplify commitment and caring through their philanthropic nature, and are change agents in Hall County. The Leadership Giving Circle comprises of six leadership giving levels and was founded as a way to honor and thank donors who give \$1,000 or more annually. As a member of the Leadership Giving Circle, you secure a place within Hall County as a guardian for the future. The power and value of your investment go far beyond the dollars. That is because leadership ultimately inspires, motivates, and transforms - your life and the lives of others while connecting the community.



Tocqueville Society \$10,000+

David and Gail Chester
Brian and Kristin Daniel
Austin and Regina Edmondson
George and Starlet Jones
Andy and Brooke Kalinauskas
Doug and Diane Magnus
Abit and Kayanne Massey
Pete and Cathy Miller
Allen and Meg Nivens
Matt and Baya Pruitt

George and Sandra Romberg
Lorry and Sherrie Schrage
Dr. Anne Skleder
Lessie Smithgall
Jim and Peggy Walters
RK and Laura Whitehad
Doug and Amy Whitley
Philip and Mary Hart Wilheit
Philip and Addie Wilheit
Charlie and Dancy Wynne



Pillar Society \$5,000+

Alan and Nancy Atwood
Phil and Lindsay Bonelli
Edgar and Sarah Dunlap

Rob and Leslie Fowler
Kenny and Brenda Gee
Anne George

David and Becky Smith
Carolyn Terrell



Torch Society \$2,500+

Danny and Lynda Askew
Larry and Elisabeth Baldwin
Clayton and Angela Blehm
Steven and Julie Brock
Steve and Carol Burrell
Tom and Maria Calkins
Jerry and Karen Coker

Arnold and Joyce Evans
Brett and Laura Fowler
Phil and Lisa Hartley
Paul Higgins
Rusty and Susan Hopkins
Ben and Virginia Lancaster
Jim and Diana Latimer

Russell Layton
Wayne and Phillipa Moss
Sam and Pat Rauch
Warren and Jamie Stribling
Ches Tredway
Trey and Morgan Wood
Joe and Cathy Wood



Cornerstone Society \$1,500+

Emily Bagwell & Ben Kastner
Mary Benefield
Paul Braza
David Brewer
Naida Brewer
Gwenell Brown
Dan and Amy Carey
Counte Cooley
Steven and Donna Cornelison
Sam and Margie Couvillon
Larry and Merrienne Dyer
Headen and Emily Embry

Nick Etter
Patricia Fox
Martha Fridge
Randall and Susan Frost
Steven and Susan Gilliam
Dennis and Gail Greene
Bryan and Joy Griffin
Susan Hosford
Arden and Jean Hothem
Jack and Caroline Keener
Buddy and Evie Langston
Morgan and Kelly Lee

Doug and Tricia McDuff
Mark Nestle
Jennifer Phelps
Renee Richards
Lee Rogers
Catherine De Sando
Zachary Shafner
LeTrell Simpson
Charles Snead
Tread and Debbie Syfan
Frank Westcoatt



Builder Society \$1,000+

Gordon Allen
Tricia Atkins
Brenda Bahel
Sherry Bain
Perry and Tracy Barnett
Robert and Sarah Bell
Kyle and Erin Bochat
Peter Bouxsein
Charles and Jane Bradley
Robin Brawner
Phil and Judy Bush
James Butts
Chuck Carter Jr.
Bryan Chadwick

David Cholewinski
Joseph Cinesi
Brooks and Juli Clay
Amelia Colling
Judith Cotignola
Jessica Cotignola
Nick Crosby
Mitchell Daniel
Judgewin Daniel
Reese and Susan Daniel
John and Sally Darden
Trever Davies
Juliana Dean
Brad and Sherri Dixon

Melissa Dostie
Dennis Dougherty
Matt and Katie Dubnik
Zachary Dubose
Kit Dunlap
Monica Eldridge
John and Lydia Ferguson
Hop and Mindy Ferran
Jimbo and Jenny Floyd
Mike and Pat Freeman
Chip and Leslie Frierson
Kurt and Lisa Fullerton
Jasmine Garcia
John and Sylvia Garland



Builder Society \$1,000+.

Henry Gilbert
Anna Gines
Brian and Peggy Gracey
Jack and Barbara Griffith
Justin Hairfield
Bill and Stacy Hall
Chris and Melissa Hollifield
Christopher Henry
Josh and Sharon Holt
Tommy and Emmie Howard
Sasha Ishmael
Martha Jacobs
Nancy Jensen
Lindsey Johnson
Tom Jones & Caroline Grandy
Chris and Kristi Griffin
Scott and Dawn Justus
Dan and Sherry Kell
Rodney Kent
Danielle Kramer
Arthur E. Kunberger
Patricia Kutka
Matthew Kuwamoto
Laura Ledford
Spencer Leigh
Douglas Leizens

Tracey Lipscomb
Jim and Carolyn Mahar
Thomas Maugeri
Julie McDaniel
Christopher McNeal
Cindy Melley
Zachary Mellot
Angela Moore
Marty and Jan Nix
Bob and Amanda Norton
Frank and Nancy Norton
Patrick and Tate O'Rouke
John and Maureen Oliaro
John and Patricia Pace
Catherine Panek
Jay and Katie Parrish
Brenn Peters
Vongmala Phong
Michael Piquette
Patrick and Erin Pitts
Laura Potts
Thomas and Teresa Prather
Ron and Nancy Quinn
John Reiben
Andrew Rizk
Blake and Lauren Samples

Kyle Saunders
Robert Schuetze
Tammi Seabolt
Kayla Sellers
Ashley Sexton
Elizabeth Shelton
Hal and Caroline Silcox
Janie Silva
Nicole Sparks
Michael Suttles
Rachael Sweeney
Monique Thomas
Emily Thompson
Zach Tibbs
Mallory and Kathy Tillman
Nora Trigueros
John Turner
Frank and Tracy Waggoner
Jimmy and Jackie Wallace
Christopher Ward
Tara Watson
Thomas and Anne Webb
Carrie-Ann Weiland
Will White
Aaron Wiggle
Henriette Wilhelm



Young Leaders Society

\$250+ (20-29 yrs. old), \$500+ (30-39 yrs. old)

Jennifer Clarke Adams
Kyle and Erin Bochat
Phil and Lindsay Bonelli
Kellsie Brisbois
Jimmy Carney
Rebecca Creel
Juliana Dean
Nick and Erica Deaton
Ashley Dodd
Brandon and Jessica Dudley
Alexander Edinger

Brett and Laura Fowler
Brennan Garrison
Carlee Harrod
LaMonika Hill-Marshall
Kelsey May
Jacob McConnell
Natalie Moreno
Patrick and Tate O'Rouke
Emily Owenby
DeAna Peek
Patrick and Erin Pitts

Dr. Hannah Reaume
Blake and Lauren Samples
Carly Sherwood
Wanda Simmons
Derek Standridge
Stephen Stowe
Ashley Truelove
Frank Vetrano
Trey and Morgan Wood

CONDENSED FINANCIAL STATEMENT

Revenue

Campaign	\$1,265,354
Other Revenues	\$231,302

Expenses

Program Expenses	\$977,361
Management & General	\$116,106
Fundraising	\$145,192

Total Public Support & Revenue \$1,496,656

Total Expenses \$1,238,659

Increase (decrease) in net assets \$257,997

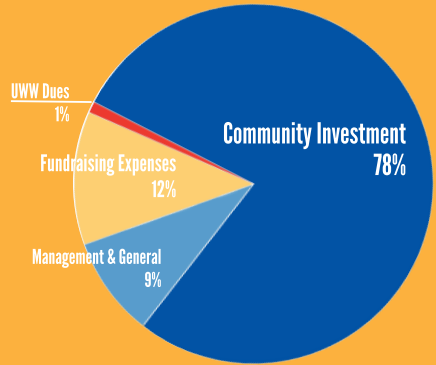
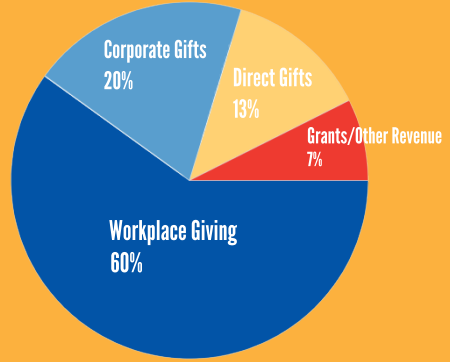
Net assets, 4/30/19

Net assets, 4/30/20

Net assets, 4/30/21

Condensed Statement of Financial Activities: Jan. 1, 2021 - Dec. 31, 2021

The Condensed Statement of Activities has not been audited. A complete copy of the audited financial statements for the year ending April 31, 2020 is available for review. Visit unitedwayhallcounty.org/financialsandreports



2021 COMMUNITY PARTNERS

<p>PLATINUM</p>	<p>GOLD</p>	<p>SILVER</p> <p>BRONZE</p> <p>SMALL BUSINESS</p>
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*Change Won't Happen
Without You!*

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